



MINISTRY OF AGRICULTURE AND LIVESTOCK DEVELOPMENT

STATE DEPARTMENT FOR AGRICULTURE

INTERNATIONAL TENDER NOTICE

REQUEST FOR EXPRESSION OF INTEREST (EOI)

LAND COMMERCIALIZATION INITIATIVE (LCI)

TENDER NO. MOALD/SDA/LCI/IT/01/2023/2024

1. BACKGROUND

The Government of Kenya through the Agricultural Sector Transformation and Growth Strategy (ASTGS 2019 – 2029) seeks to transform underutilized land into productive commercial agricultural land. The objective is to have underutilized public land leased and operated by the private sector for commercial agriculture projects through the LCI. The initiative is designed to address food insecurity by implementing interventions which enhance food production, increase farmers' incomes, create jobs, and promote value addition along key value chains.

2. OBJECTIVES OF THE LCI

- To make available underutilized public agricultural land for leasing to commercial agribusinesses
- To attract private investment, both local and foreign, to support commercial agribusiness on the available land.
- To contribute to national food production and reduce food deficits through increased agricultural production.
- To facilitate growth in national employment opportunities through new investor attraction and expansion of agricultural value chains

3. TERMS OF REFERENCE FOR INVESTORS UNDER THE LCI

The Government of Kenya seeks interested and qualified commercial agribusinesses and investors with demonstrated technical and financial capacity to undertake farming, (agri-)forestry and other agriculture-related activities on land sites identified under the LCI. Key enterprises, value chains and agricultural commodities targeted are food crops, industrial crops, fruits, livestock, fisheries, and (agro-)forestry.

To qualify, agribusinesses and investors must demonstrate experience with implementing and operating large commercial agricultural and/or related projects and operations in other developing economies both within and without. These projects and operations should contribute to food security and local income opportunities including through participation of and employment opportunities for local communities. They should demonstrate experience with sustainable green technologies and efficient use of power and water.

4. SITE DESCRIPTION:

This EOI is specifically for two parcels as indicated below and more information on the same can be found on invest.go.ke or lci.invest.go.ke

a) Samburu Kirimun Field Unit – 20,000 acres

The Kirimun Field Unit, held by the National Youth Services (NYS) since 1981, is a vast area dedicated to livestock production, tree plantation projects, and wildlife conservancy, located 225 km north of Nairobi. The Government of Kenya aims to select one or multiple private operators who can start agricultural production and/or forestry activities.

b) Kiambere – 1000 acres with potential for more

The TARDA-owned site near the Kiambere Dam, part of the "7 forks" dam complex on the Tana River in Kenya, has been under ownership since the dam's construction began in 1984. From 1996 to 2005, a 350-acre irrigated farming project took place, including mangoes, bananas, citrus, tomatoes, onions, and various other crops. The Government of Kenya aims to select a private operator who can restart agricultural production and/or forestry activities.

5. QUALIFICATION AND EVALUATION CRITERIA

Interested commercial agribusinesses and investors, alone or in consortiums, should express their interest by providing information/documents in support of their competence, ability and suitability as follows:

- Valid Tax compliance certificate from the Kenya Revenue Authority (KRA) or the tax authorities of their tax jurisdiction.
- Copy of Business Registration/Certificate of incorporation
- Valid trading license/Business permit
- Provide evidence of experience in conducting relevant agricultural projects and operations of large scale and nature as envisaged by the LCI (a minimum of two implemented and operating during the last five years).
- Demonstrate financial and organizational strength by attaching audited accounts for the last two (2) years.
- Provide list and qualifications of at least five (5) personnel with capacity to undertake the assignment.
- Indicate in which parcel the bidder is interested and describe the potential use of the parcel (in half a page).

Interested bidders should submit their response in one original and copy. This Request for EOI is also available in the Government of Kenya Tender Portal www.tenders.go.ke and in the Ministry's website www.kilimo.go.ke

- Firms that wish to participate in the EOI should forward their particulars/contacts to the Head of Supply Chain Management Services, State Department for Agriculture, through email address: tenders@kilimo.go.ke to receive further clarifications or addendum where necessary.

7. EOI SUBMISSION

Expressions of Interest (EOIs) MUST be submitted both physically and via email.

For physical submission of EOIs:

Completed Expression of Interest (EOI) documents are to be enclosed in plain sealed envelopes clearly marked "EOI FOR LAND COMMERCIALIZATION INITIATIVE (LCI)" The completed tender documents should be posted to reach the address shown below on or before **15th March, 2024 at 11:00 am** or placed in the Tender Box situated at the Main Reception, Kilimo House, Cathedral Road on or before the said date and time. Expressions of Interest can be submitted to:

Principal Secretary
State Department for Agriculture,
Ministry of Agriculture and Livestock Development
P. O. Box 30028 - 00100 NAIROBI, KENYA
Email: tenders@kilimo.go.ke , Website: <https://kilimo.go.ke/>

The tenders will be opened immediately thereafter, in the presence of the candidates or their designated representatives who choose to attend at Kilimo House, Cathedral Road, ASCU Boardroom Upper Floor.

For email submission of EOIs:

Expressions of Interest can be submitted to tenders@kilimo.go.ke cc lci.procurement@kilimo.go.ke

All e-mail submissions must be titled as "EOI FOR [Insert preferred site for leasing-LAND COMMERCIALIZATION INITIATIVE]."

More Information

Visit: <https://www.invest.go.ke/> for more information on the Land Commercialization Initiative and sites on offer.

For inquiries, please contact us via lci.invest@kilimo.go.ke cc tenders@kilimo.go.ke

PRINCIPAL SECRETARY